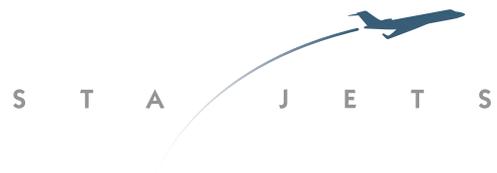


# TOTAL JET MANAGEMENT™

BY



*“STA JETS is a unique, single-source provider encompassing executive charter, aircraft management, aircraft sales & acquisition, and aircraft support services. Our unmatched blend of services, diverse fleet and topnotch flight crews enable us to deliver a travel experience above and beyond the rest.*

*We’re ready when you are.”*

*-Kurt Belcher, President, STA JETS*



## THE COMPANY

At STAjets we recognize our clients have many options to choose from, so we take pride in delivering an experience that stands out above the rest. While we offer many bespoke services to our clients based upon their needs, we specialize in the following:

### **EXECUTIVE CHARTERS**

Our highly skilled and friendly flight crews are available 24/7 to transport our valued clients to and from their destination in style.

### **AIRCRAFT MANAGEMENT**

Our exclusive Total Jet Management<sup>SM</sup> offering provides our clients with peace of mind when it comes to caring for their aircraft and making it available for takeoff on demand.

### **AIRCRAFT SALES AND ACQUISITIONS**

Our seasoned professional sales team can help our clients with selling and/or acquiring any type of aircraft in the most efficient timeframe at the right value.

And with over 75 years of collective industry knowledge and experience, you can expect us to exceed your expectations in the air and on the ground. With our diverse fleet of aircraft and superior flight crews, we will take you anywhere, anytime.

## MANAGEMENT PHILOSOPHY

STAjets is a total management company, which means we manage all services provided to each aircraft owner. As an advocate, it's STAjets responsibility to represent the aircraft owner on every management front. We oversee all aircraft services while providing the most cost effective, transparent, and efficient solution for your aircraft.

### **EFFICIENCY**

Negotiating the best prices for all aircraft services.

### **COMBINED AIRCRAFT EXPERIENCE**

Managing the aircraft efficiently and generating revenue.

### **EXPERTISE**

STAjets are experts at management; not selling other ancillary profit services.



## LEADERSHIP TEAM

### **KURT BELCHER, CHIEF EXECUTIVE OFFICER**

Kurt Belcher is CEO of STAjets, one of the nation's leading private air charter companies. A graduate of the Embry-Riddle Aeronautical University with a degree in Aviation Business Administration, Kurt quickly earned his flying Credentials and ATP certification. A rising star in the industry, by the age of 27 Kurt already owned and successfully operated an FBO (fixed based operator) jet center. Concurrently, Kurt gained experience across multiple aeronautical verticals by performing duties both as a commercial pilot and flight instructor. As President and CEO of STAjets, Kurt's focus is leading the company to the forefront of the Aviation Industry with a distinct focus on safety and service.

Since taking ownership of STAjets in 2009, Kurt has expanded its national operation with offices in Orange County, Van Nuys, New York and Miami.

Kurt's passion for reaching new heights extends to his philanthropic and public policy advocacy. He is a member of Gen Next, an issue based organization of accomplished professionals aimed at addressing generational challenges. He also serves on the board of Big Brothers Big Sisters (Orange County), Pretend City Children's Museum, and Gen Next Orange County Board.

### **ERIK NEIDERMAN, CHIEF OPERATING OFFICER & DIRECTOR OF OPERATIONS**

Erik brings to STAjets a balance of aviation and business background. Becoming a licensed pilot back in the late 80's, Erik's pursuit of the dream aviation job led him down the path of an entrepreneurial venture. Having owned and operated multiple restaurants, a microbrewery and a beverage bottling company, his passion for aviation could not be ignored. Erik has acquired multiple type ratings while building relationships with the FAA along with valuable knowledge and skills. With 15 years' experience in Aircraft Charter and Management, Erik joins STAjets as Director of Operations.

### **COLIN YATES, CHIEF PILOT**

Colin leads a team of 80 plus highly skilled pilots that fly different missions domestically and internationally in aircraft ranging from the turbo props to heavy jets. Colin's interest in aviation began while managing employees at an exhaust company in Corona, California. From there he has served as Captain for several charter companies, and while working at STAjets has held the position of Captain on multiple Gulfstreams and was the Director of Safety before taking on his current role. Colin is always striving to be the best and to lead by example by being a positive role model to his team. He has constantly enrolled in continuing education through team building courses like Leadership Awakening, Leadership Adventure, Aviation Safety Management Systems at USC Viterbi School of Engineering, and Aviation Safety & Business Management at Embry-Riddle Aeronautical University. In Colin's free time he enjoys playing music, boating, scuba diving, weight training and spending time with his family and friends.

### **CAL LEWIS, DIRECTOR OF MAINTENANCE**

As Director of Maintenance, Cal is responsible for the day-to-day operations of scheduled and unscheduled maintenance repairs for the STAjets fleet of aircraft. His career in aviation began in 1986 when he operated heavy jets, then soon transitioned to corporate aviation in 1993. He quickly discovered his love for flight operations and decided to move into the maintenance and engineering side of the business.

Advancing his career even further by taking a position with TAG Aviation USA in San Francisco, Cal accepted a maintenance position for an airplane owned and operated by a Fortune 500 company. Years later, he relocated to Southern California, where he held positions with a Part 145 Repair Station, Hawker Beechcraft and Gulfstream Aerospace. Cal later found his home with STAjets, where he has become an integral part of the team. His dedication and experience is appreciated by all.

### **MEGAN CUNNINGHAM, GENERAL MANAGER**

Megan brings over 18 years of aviation experience to STAjets with a long history in Aircraft Management, Charter Sales, International Dispatch and Marketing and Accounting, which began at Raytheon in Wichita, Kansas. She was formerly Vice President of Charter Services for Jet Source, as well as a Flight Analyst for Motorola Mobility. Given her passion for leadership and client retention, Megan is tasked with providing daily oversight of STAjets, overseeing all Managed Aircraft Accounts and leading growth initiatives. She also serves on the Southern California Aviation Association Committee.

### **ZACH RUTLEDGE, DIRECTOR OF CHARTER**

As Director of Charter, Zach focuses on expanding our client base and ensuring each client has an outstanding experience. His passion for aviation started as a child and continued into high school when he took his first flying lesson. After graduating from the University of Redlands in 2004, Zach began a career in sales management. His passion led him into the Aircraft Charter industry over 9 years ago, where he has managed sales departments of all sizes. As a commercially rated pilot with thousands of hours, Zach brings an operational understanding to sales departments ensuring a seamless process for clients. In his spare time, Zach enjoys sailing, traveling and spending time with his wife and two children.

## FLEET

STAjets operates a diverse fleet consisting of a wide range of aircraft from turbo props to heavy long-range jets, including the management flight operations for both Part 91 and Part 135 flights. The company offers a range of services to our managed clients; including supporting stand-alone part 91 flight departments to full service charter and management.

### **26 AIRCRAFT CURRENTLY MANAGED**

#### **BASE OF OPERATIONS**

Van Nuys, CA. (KVNY), Santa Ana, CA. (KSNA), San Jose, CA. (KSJC), Dallas, TX. (KDAL), Teterboro, NJ (KTEB), Ft. Lauderdale, FL (KFXE) Opa-Locka, FL (KOPF), Denver, CO (KAPA)

## SAFETY

#### **OUR MISSION, YOUR SAFETY**

At STAjets, we pride ourselves on exceeding industry standards for safety and security. We cultivate a team environment throughout the organization that consists of vigilant planning, open communication and decision making to mitigate potential safety concerns. We are proud to maintain the highest safety standards in the aviation industry.

#### **ARG/US PLATINUM RATING**

An ARG/US safety rating is awarded to those operators who successfully complete a biennial ARG/US on-site safety audit. The ARG/US audit is a true process audit administered by highly trained aviation auditing professionals to evaluate the operator against industry best standards.

#### **WYVERN WINGMAN CERTIFICATION**

The prestigious Wyvern Wingman rating, developed by Wyvern Consulting firm, is awarded to aviation operators who completed challenging compliance and risk assessment practice audits. STAjets was awarded the Wyvern Wingman Standard in 2016, an achievement that reinforces our commitment to the industry best safety practices.

#### **ISBAO – STAGE 2**

Globally recognized, the International Standard for Business Aircraft Operations (IS-BAO) is considered the world's most prestigious safety rating. IS-BAO auditing includes SMS requirements, organization and personnel, standard operating procedures, training programs, flight operations in domestic and international airspace, aircraft equipment requirements, aircraft maintenance requirements, company operations manual, emergency response plan, environmental management, occupational health and safety, transportation of dangerous goods, and security.



## **SAFETY MANAGEMENT SYSTEM**

The business aviation Safety Management System (SMS) is a quality management approach to controlling flight-related risks. Under a formalized SMS, operators identify potential hazards and ensure that a process is put in place to effectively manage them. STAjets has developed its own SMS, which combines operational risk profiling with internal evaluation and quality assurance concepts, resulting in more structured management and continues improvement of the operational process.

# SECURITY

One of our primary concerns at STAjets is security, therefore we take multiple steps to ensure security is maintained at the highest level for our passengers and aircraft.

## **SECURED FLIGHT CODE**

STAjets blocks all flight data for every aircraft it manages and operates. STAjets operates under a discreet flight code (KFB). This allows us to give access to selected authorized viewers to track flights, but no aircraft or passenger information is displayed.

## **AIRCRAFT SECURITY**

Only company personnel, aircraft owners, and approved guests can board an owner's aircraft. Any time an aircraft door is open, an authorized approved vendor, or STAjets employee is present with the aircraft.

## **OPERATIONS SECURITY**

STAjets has strict security and surveillance at all our locations. All company data is securely stored and hosted electronically with third-party oversight. STAjets uses state-of-the-art secure cloud based security services to maximize all security protocols for company and client information.

## **INTERNATIONAL SECURITY**

STAjets takes additional steps to maintain security on international flights. We secure and lock all external doors and baggage compartments along with tamper proof security tape, arrange aircraft security at selected destination, and provide personal security guards if needed. STAjets checks every exterior panel, wheel well, and service door on pre-flight to ensure the aircraft has not been tampered with. Prior to each international flight, STAjets dispatched team evaluates security risks and prepares crew and clients with a detailed report on the region being visited and any security measures recommended.

## **NON-DISCLOSURE**

STAjets security measures never allow access to who we fly and where. We have a strict non-disclosure policy with all company personnel pertaining to all company aircraft, owners, charter passenger, and flight operations.



## MANAGEMENT

### **IT'S YOUR JET, TELL US HOW TO RUN IT**

STAjets is committed to excellence in every detail, so you don't have to be. Our team of Aviation Professionals handle every aspect of managing and operating your aircraft. STAjets offers a fully customized management relationship based on your specific needs. As a part of the STAjets fleet you will benefit from reducing the costs of aircraft ownership through charter revenue, fleet discounts on fuel, maintenance, insurance and more. Our transparent operating standard provides complete insight into forecasting, operational costs, and revenue through a comprehensive monthly report.

When you join the STAjets fleet, you have unlimited access to our 24/7 dispatch office. Our travel experts will handle all aspects of your personal flights from start to finish. In addition, you will enjoy priority access to the rest of the STAjets fleet. We pride ourselves on the relationships we have with our aircraft owners, and when you become part of the fleet – you become part of the STAjets family.

### **PART 91 AIRCRAFT MANAGEMENT SERVICES**

STAjets Total Jet Management<sup>SM</sup> services provides aircraft owners with all the benefits associated with private aircraft ownership without any of the regulatory and administrative headaches. Each client has a worldwide selection of locations to serve as a base of operations, leaving no area untouched. As part of the STAjets fleet you will benefit from fleet discounts on fuel, insurance, maintenance, crew training and aircraft cleaning. In addition, STAjets monitors all maintenance tracking and repair audits, Crew selection, training and benefits along with a dispatch center offers around the clock trip planning and support.

### **PART 135 AIRCRAFT CHARTER SERVICES**

STAjets Total Jet Management<sup>SM</sup> charter services are the perfect option for owners who wish to produce revenue to offset the costs of their aircraft operations, while yielding tax benefits. Customized agreements allow you to control the degree of charter to fit your individual needs. As part of the STAjets fleet you will benefit from our extensive aircraft marketing and fleet discounts on fuel, insurance, crew training and maintenance. We provide a customized forecast with detailed operational costs and revenue potential to show that we are operating your aircraft to its maximum potential.

## AIRCRAFT ACCOUNTING

### **ACCOUNTING SUPPORT**

STAjets accounting group will work directly with the aircraft owner's account or auditor to ensure the accounting is managed according to the standards set by each owner. STAjets will also align with an aviation tax firm to ensure all tax requirements are met.

### **SINGLE TRANSACTION**

STAjets pays all direct costs of operations on the aircraft owners behalf and submits one invoice per month for reimbursement payment. As part of the monthly accounting package, all receipts are included for payments made on the aircraft owners behalf. If charter revenue exceeds cost during the accounting period, STAjets will pay the aircraft owner according to the lease terms.

### **TOTAL TRANSPARENT MONTHLY STATEMENT**

STAjets prides itself on total transparent aircraft financial statements. Aircraft owners or their selected accountant/auditors have 24-hour access to view aircraft statements and all activity associated with each aircraft. The monthly statement will be prepared for the Owner within 30-days after the end of the monthly billing period. This statement will account for all income and expense generated from operations, including:

- **HOURLY TOTALS** Owner Flights, Charter Flights, Maintenance or Training Flights
- **FLIGHT SUPPORT** Catering, Ramp Fees, Ground Transportation, Hotels, Owner Requests, etc.
- **FUEL COST** Total Gallons, Direct and Contract Fuel Value, Fuel Optimization Discounts
- **FIXED COST** Flight Crew, Aircraft Storage, Aircraft Detailing, Insurance, etc.
- **MAINTENANCE COST** Record of costs associated with all maintenance transactions
- **TOTAL HOURLY CHARTER REVENUE** Complete transparency on all revenue flights, including quotes



## FUEL COST MANAGEMENT

STAjets uses a customized Fueling program called FuelerLinx on each aircraft to create a specific fuel management plan based on every flight taken. FuelerLinx has helped hundreds of flight departments save time and money by automating many fuel manual tasks. Since its inception, FuelerLinx has grown to include many features that help save our clients valuable time and money. Each process is broken down into steps that enhance each of the following tasks.

- **FUEL PLANNING & DISPATCH**
- **TANKERING & FLIGHT PLANNING**
- **REPORTING & ANALYTICS**
- **SOFTWARE INTEGRATIONS**
- **MOBILE ACCESSIBLE**

STAjets has several established fuel programs for our managed aircraft. Fuel requirements are analyzed prior to each trip on a leg by leg basis and our operations team determines the most cost effective method of fueling. Taking these steps into account translates into a 25-30% fuel savings for the aircraft owner compared to buying retail or even contact fuel for each leg. All fuel cost is a passed through, STAjets does not markup fuel.

# FuelerLinx



# INSURANCE

## **FLEET POLICY**

STAjets will add the aircraft to our fleet insurance policy, providing worldwide coverage. The savings associated with our fleet policy are passed along to the aircraft owner. The fleet policy will also provide EU/War liability coverage when/if the aircraft flies to Europe or areas of the world that require this coverage.

Premium is based on:

1. Hull Value:
2. General Liability Coverage: \$350M
3. EU/War Liability Coverage: Included

Coverages highlights Include:

1. Airframe and engine FOD damage, all flight and ground operations, all airport operations, ramp and hangar coverage, etc.
2. Trip interruption/recovery aircraft if aircraft is grounded due to damage
3. Personal and company liability coverages up the max amount

Note: STAjets will also work with aircraft owner's current insurance programs if the aircraft owner desires.

# BASE OF OPERATIONS | AIRCRAFT STORAGE

## **BASE OF OPERATIONS**

STAjets will assist the aircraft owner with the following recommendations to secure the best base for each aircraft.

- **PROXIMITY TO THE OWNER**
- **CHARTER ACTIVITY IF REQUIRED**
- **QUALITY AND VOLUME OF STORAGE SPACE AVAILABLE**
- **COMPETITIVE AIRCRAFT STORAGE COST**
- **COMPETITIVE FUEL COST**

## **BASE FACILITY**

STAjets will be responsible for ensuring that an appropriate base facility is arranged for aircraft storage, and that facility complies with the requirements of the STAjets Fleet insurance policy and meets the standards of the aircraft owner. STAjets will ensure that the base facility is properly insured and the line staff is properly trained.

## FLIGHT/GROUND CREW

### **FLIGHT CREW EMPLOYMENT**

STAjets will vet, interview, complete background checks, and hire flight crew for the aircraft. Following STAjets hiring process, final candidates will be interviewed and approved by the aircraft owner. Aircraft owners are encouraged to bring their current flight crew, if desired.

### **FLIGHT CREW**

STAjets will provide full-time pilots or utilize owners current flight crew.

### **QUALIFICATIONS**

In addition to the normal PIC qualifications, flight crew will be responsible for management items as well. Each pilot will ensure that the aircraft is clean and well cared for, navigation databases are up-to-date, all required documentation is on board and liaison with the STAjets management team on the status of the aircraft.

### **PILOT TRAITS**

All pilots will exhibit safety through experience and intelligence, have a great personality, be a dedicated team member that puts the owner's goals above their own, have schedule flexibility, and be well organized. Our pilots job doesn't end after the flight, it ends when the client has reached their final destination safely.

### **CONTRACT PILOTS**

If any members of the dedicated flight crew are not available for any reason, STAjets will provide or utilize a fully qualified contract pilot. The contract pilot will have received simulator based training within the last 12 months and have required flight experience with the owner's specific aircraft type.

### **DEDICATED OR CONTRACT FLIGHT ATTENDANT**

Dedicated flight attendants can be provided to the full-time crew schedule and salary, if requested. Contract Flight Attendants will be billed at a daily rate to the Owner for all days the flight crew is away from base.



## PILOT TRAINING

The flight crew will be trained per aircraft owners and STAjets specifications. Flight crews take 3-6 weeks to train depending on the pilot's flight currency status and training availability. The pilots will be trained according to the STAjets training program that covers both charter and owner flight operations.

### **SIMULATOR FLIGHT TRAINING**

STAjets utilizes Flight Safety, CAE, and other flight training facilities for simulator based flight training. Regardless of the flight crew's flight training status at their time of employment, they will be sent to simulator based training for standardization of procedures and final qualifications.

### **BASIC INDOCTRINATION**

All flight crew members will go through Basic Indoctrination training that includes: company procedures, regulations, international operations, flight procedures, SMS program, flight planning, weight and balance, crew resource management, and standard operating procedures.

### **EMERGENCIES TRAINING**

All crewmembers attend emergencies training that covers: evacuation procedures, emergency duties/responsibilities and location and use of emergency equipment.

### **CHECK AIRMAN AUTHORITY**

STAjets has in-house check airman authority, allowing our pilots to complete line checks and check rides without waiting for the FAA.

## AIRCRAFT UPDATES

### **AIRCRAFT CHARTS**

STAjets operates a paperless cockpit environment; all charting will be electronically updated via company Apple iPads into an aircraft charting system. Each flight crew member is assigned an Apple iPad and is responsible for keeping all charting updated.

### **AIRCRAFT DATABASES**

STAjets will manage and ensure all navigation databases are updated and installed in the aircraft.

### **AIRPLANE FLIGHT MANUAL | PILOT OPERATING HANDBOOK | QUICK REFERENCE HANDBOOK**

STAjets will manage any updates related to the Airplane Flight Manual, Pilot Operating Handbook and Quick Reference Handbook. These manuals will be managed and accessed digitally on Apple iPads. STAjets will ensure the latest revisions are installed.



## FAA COMPLIANCE

### **AIRCRAFT CONFORMITY**

STAjets will manage the aircraft conformity with the FAA. STAjets can add aircraft anywhere in the country without moving the aircraft via our self-conformity approval from the FAA.

### **SELF-CONFORMITY**

STAjets self-conformity authorization allows STAjets to add aircrafts to our Part 135 Certificate without requiring the aircraft to move for FAA inspections. All aircraft will take place in-house and at the owner's base location.

### **MINIMUM EQUIPMENT LIST**

STAjets will create and utilize a Fleet MEL for Charter operations and manage and obtain approval for MEL operations through the LOA for the owner.

### **LETTER OF AUTHORIZATION AND RVSM MANUALS**

STAjets will apply and manage the LOA for Owner flight operations. A separate LOA will be issued for any entities the owner requests. Each LOA will cover flight operations, RVSM operations, and MEL operations.



## MAINTENANCE MANAGEMENT

### **RECORD KEEPING**

STAjets will take possession of the original aircraft documentation, inventory all log books, and then digitally scan. The original logbooks will go into our secure records room and be stored in fireproof lockers. The scanned copies are then stored on cloud based servers.

### **MAINTENANCE TRACKING**

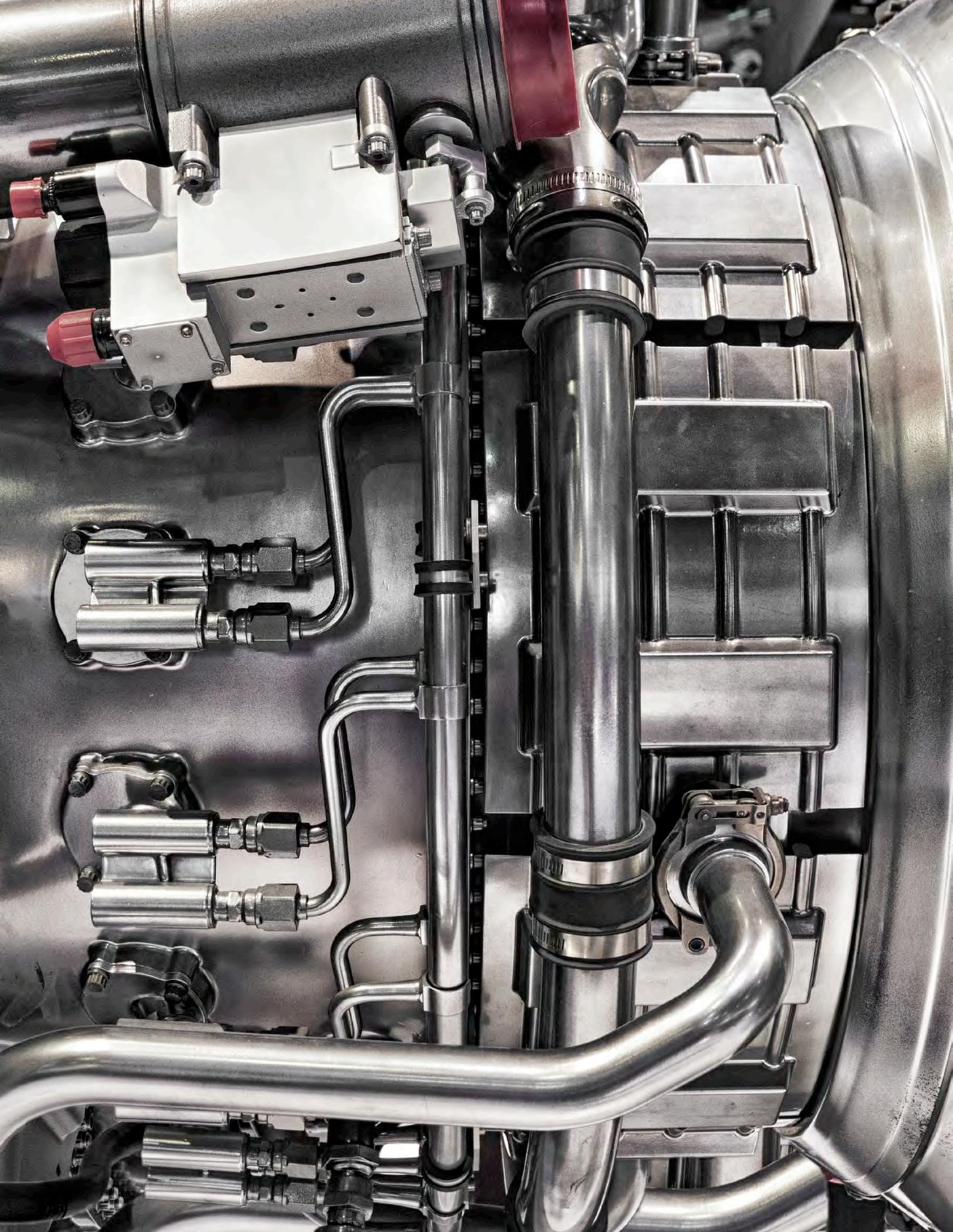
The STAjets Maintenance Control Office will manage the aircraft maintenance tracking program (CAMP). Maintenance tracking software is updated after every flight day or upon flight crews submitting flight logs to the Maintenance Control Office. A due list report of upcoming maintenances is produced and reviewed weekly and compared against the flight schedule.

### **MAINTENANCE SERVICE CONTRACTS**

STAjets will manage any service contracts that are put in place for the aircraft. Our maintenance controllers will manage the transfer of all contracts that are currently in place and transferable. They will also research and present any recommendations for adding additional maintenance service contracts, if applicable.

### **MAINTENANCE SCHEDULING**

STAjets is responsible for scheduling all required inspection and maintenance events. Our Maintenance Control Office will develop a basic schedule of inspection events and then work with the flight operations department, and Owner's representative to most efficiently schedule the aircraft for maintenance.



## MAINTENANCE PROVIDERS

### **SERVICE CHECKS**

The dedicated maintenance technician will complete all pre-and post-flight service checks. They will also complete all normal line maintenance and repair small discrepancies as they arise. STAjets maintains a list of pre-vetted service providers both domestically and internationally, if needed, for service checks while the aircraft is away from base.

### **SCHEDULED MAINTENANCE**

STAjets operates under two tiers of maintenance; light and heavy.

### **LIGHT MAINTENANCE**

Light maintenance is considered when smaller maintenance items are conducted, such as: service checks, changing light bulbs and minor squawks (discrepancies). These small items will be handled primarily by the dedicated maintenance tech.

### **HEAVY MAINTENANCE**

Heavy maintenance is considered when any inspection or maintenance event requires the aircraft to be out of service for a week or more. These inspections tend to happen less frequently and are projected far into the future. STAjets works closely with the aircraft owner to ensure the maintenance down time will not adversely affect the schedule.

### **AOG MAINTENANCE**

When an aircraft has a maintenance event during a trip, the STAjets Maintenance Control Office will work with the flight crew, the manufacturer's tech support, and a suitable approved local maintenance vendor to source the most efficient release of the aircraft back into service.

Maintenance events away from base happen, and when they do, there are many factors to be considered. This is one of the main areas where STAjets thrives. Our teamwork and get-the-job-done environment promotes pride of ownership in situations like AOG. A few constants will remain in place however, such as any vendor that is engaged to do work on the aircraft must be vetted and meet the requirements outlined in our general maintenance manual. All AOG vendors will work under the direction of the STAjets Maintenance Control Office at all times.

## TRIP PLANNING

### **GENERAL TRIP PLANNING**

STAjets will manage trip planning and logistics for all flight activity out of our dispatch operations center. The STAjets dispatch center will be the single point of contact for pre-flight planning, flight following and post-flight support. An STAjets dispatcher will be assigned to each flight or series of flights and manage the trip all the way through.

### **INTERNATIONAL HANDLING**

Depending on the country of operation, STAjets will work with a third-party handling company to supplement our support on international trips. International trip support will include, but not be limited to: entry permits, over-flight permits, landing rights, US Customs, VIP Terminal Services, and on-ground security.

### **TRIP FUEL PLANNING**

Fuel requirements for each trip will be analyzed in advance. STAjets will determine the most efficient method of fueling.

### **OWNER TRIP SUPPORT**

The STAjets dispatch center will work directly with the owner's representatives to ensure all schedule requirements are met, ground services are coordinated and inflight services are provided as requested and expected. STAjets will arrange any services the owner requests to include, but not be limited to: catering, ground transportation, in-flight entertainment, in-flight services and/or any reasonable requests.

### **FLIGHT FOLLOWING**

An STAjets team member will be assigned to every flight and will be the central point of contact from beginning to end of any flight or series of flights. The assigned STAjets team member will track all flight activity and report flight progression as required by the owner.



Weather Conditions Aloft  
cloud tops, upper cloud layers.



**International Flight**

PRIORITY  
FF

ADDRESSEE(S)

ORIGINATOR

FILING TIME

SPECIFIC IDENTIFICATION OF ADDRESSEE(S) AND

7 AIRCRAFT IDENTIFICATION

3 MESSAGE NUMBER (FPL)

9 DEPARTURE AERODROME

12 LEVEL

13 TIME

ROUTE



VS OPS 3

## CREW LOGISTICS

### **DISPATCH**

STAjets will be the central point of contact for communicating trip details to the crew. A STAjets trip dispatcher will be available to support the crew any time the aircraft is operating and assist the crew on any issues that come up before, during or after a trip.

### **SUPPLEMENTAL FLIGHT CREW**

Should the need for a supplemental crew arise, STAjets will contract with a qualified crew to perform any required missions.

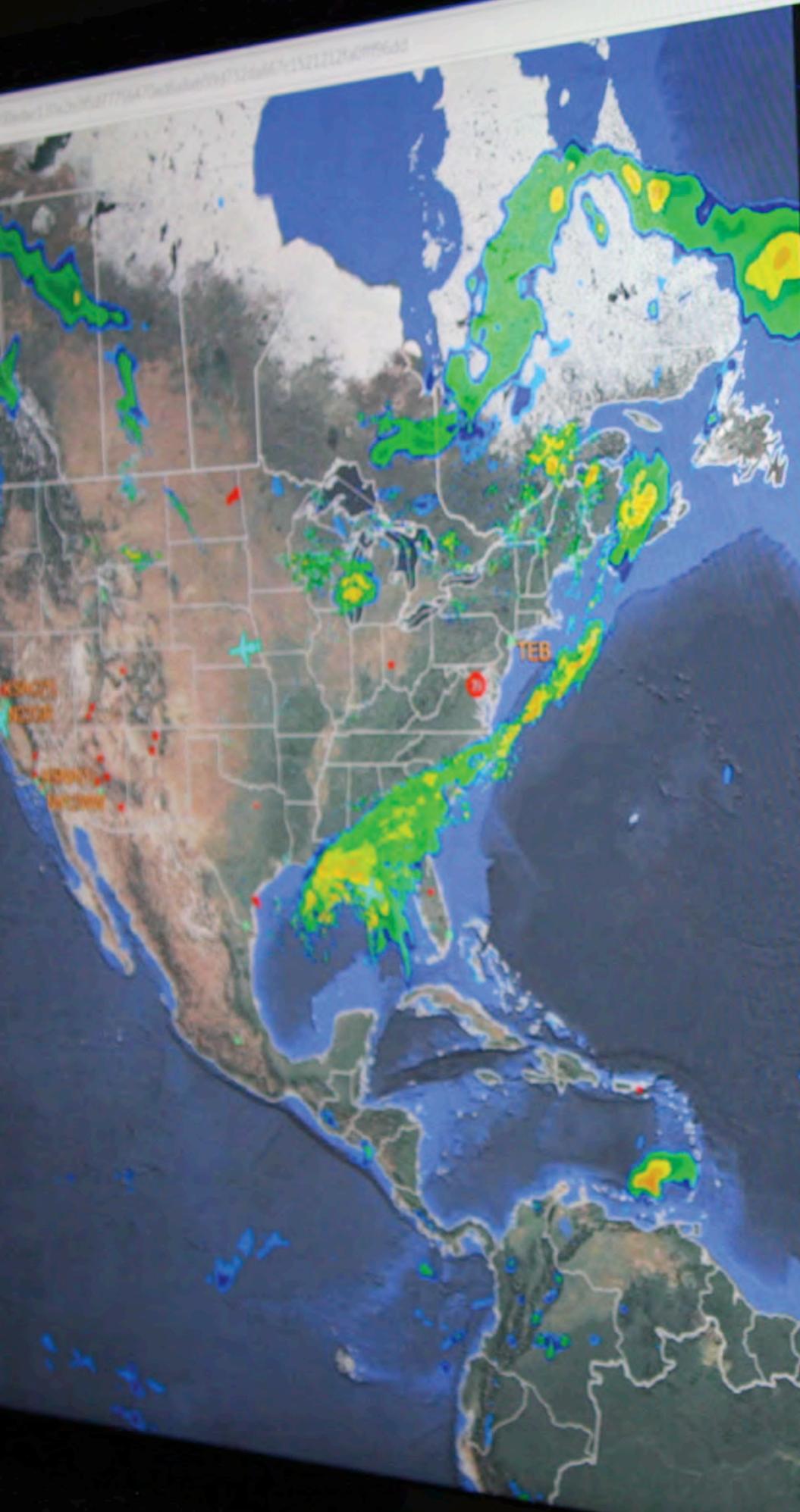
### **CREW ACCOMMODATIONS**

STAjets is responsible for researching and arranging accommodations for crews on all trips. Flight crews will stay within a reasonable distance of the aircraft and be available to accommodate any last-minute changes the owner may have.

### **CREW TRANSPORTATION**

STAjets will arrange crew transportation to and from the aircraft, including local transportation and/or air travel to get the crew to and from the aircraft.

June 20, 2017



IDENT	TYPE	ORIGIN	DEPART	
KFB283	GALX	KAPC	10:44A	En
N717GK	C550	KFLL	12:37P	
N711GL	GLF4	KTEB	11:03A	
N888LD	GLF4	KSDL	10:50	Sc
N254CA	GLF4	KJAC	02:45	
N400AJ	GLF4	KVNY	06/21	
KFB22	C550	Arrived at KS		
N777JZ	PC12	Arrived at KY		
KFB777	PC12	Arrived at K		
N412WW	GLF4	Arrived at K		
N161JG	CL60	Arrived at M		
KFB25	GLF4	Arrived at K		
KFB61	CL60	Arrived at K		
KFB888	GLF4	Arrived at K		
N686PC	PC12	Arrived at k		
N960DP	CL60			

## TERM OF CONTRACT

The term of the contract will be one (1) year with a 30-day contract termination clause. The contract is renewable annually.

## CHARTER OPERATIONS

Partner with STAjets and manage your asset while offsetting your cost. Our charter program is designed to let you make the call on your schedule, while optimizing your income. We will work with you to set up a charter program that fits into your world, around your schedule. We believe that your aircraft should enhance your life, not control it, and we know that you need your aircraft when you need it.

## COST COVERAGE

### **OWNER RESPONSIBILITIES**

Owner is responsible for the following costs associated with Charter Operations:

- Fuel and oil
- Engine reserve cost
- Maintenance cost
- Any maintenance reserve contracts in place

### **STAJETS RESPONSIBILITIES**

STAjets is responsible for the following cost associated with charter Operations:

- Landing/ramp/handling fees
- Overflight and user fees
- Cleaning if passengers dirty the cabin
- Inflight catering cost
- Ground servicing (lav, water, etc.)
- Any other cost associated with charter logistics

## FLEET ACCESS

Should the Owner's aircraft not be available due to maintenance or the owner desires to use a different aircraft, the owner will have access to another STAjets aircraft within the fleet at cost. Cost is the hourly rate paid to the aircraft owner for the aircraft being utilized. Fleet utilization is based on availability of desired aircraft. If the desired aircraft is not available, STAjets will source an appropriate aircraft for the owner to charter and handle all logistics regarding the replacement aircraft. All costs will be passed onto the owner; STAjets will not include any markups.



S T A J E T S